



ADVISOR INCLUSION NETWORKS

Supporting advisors and the communities they represent

RAYMOND JAMES

Your business is a reflection **of you**

Raymond James was built on a unifying mission – our business is people and their financial well-being. Advisors who are drawn to this ideal are, of course, anything but uniform.

They come from a vibrancy of cultures, backgrounds, societies and experiences. And we believe supporting advisors whose diversity reflects the world in which we live is vitally important, not only to the firm’s mission, but to the future of our industry.

The Advisor Inclusion Networks support advisors and the communities they proudly represent, providing resources, strategies and a forum for sharing ideas designed to enhance their business. A natural extension of our culture, the networks align with our vision to be a financial services firm as unique as the people we serve.



Women Financial
Advisors Network

Black Financial
Advisors Network

Pride Financial
Advisors Network

Veteran Financial
Advisors Network

Women Financial Advisors Network

#RJWomen to add your voice

Nearing its fourth decade, the Women Financial Advisors Network is more than 1,300 advisors strong. It is an active group, dedicated to supporting women advisors in the development of their businesses and careers. In addition to the annual Women's Symposium, the network offers regional and local gatherings where advisors can learn from one another as well as leverage management resources and coaching programs. International in scope, the network brings together from the United States, Canada and the United Kingdom.

Black Financial Advisors Network

#RJBFAAN to follow our action

Approaching its second decade, the Black Financial Advisors Network brings together the brightest Black professionals in financial services. It is a focused group of advisors dedicated to improving the lives of their clients and their communities. In addition to the annual BFAN Symposium, the network provides advocacy, camaraderie, customized educational programs and mentorship programs. Its outreach efforts seek to recognize and expand the numbers of talented young Black people in all aspects of financial services.



“The Women Financial Advisors Network is such a strong, supportive group of women who really want other women to succeed.”

SUE BOMMARITO, WMS, AIF®
Senior Vice President, Investments
Bommarito Wealth Management of Raymond James



“Leadership has intentionally partnered with Black financial advisors within the firm to create what I consider a safe space – people look like me and share my experiences.”

CRYSTAL ALFORD-COOPER, CFP®, CDFA®, CRC®
Vice President of Planning, Law & Associates; Wealth Advisor, RJFS

Pride Financial Advisors Network

#RJPFAN to tell your story

A collaboration of LGBT+ advisors and allies, the Pride Financial Advisors Network is committed to supporting its community while developing professionally and putting clients first. The network seeks to equip advisors with the information they need to serve the distinct financial planning needs of the LGBT+ community, which includes estate planning, family planning and charitable giving. It also aims to raise awareness, promote inclusivity and advocate for the LGBT+ community through visibility.

Veteran Financial Advisors Network

#RJVFAN to show your commitment

The Veteran Financial Advisors Network is dedicated to helping armed services veterans and military family members succeed in a rewarding career that plays to their strengths. For those who served, the experiences that shaped their lives will forever connect them to a strong community no matter where they are. The network is an example of this bond in action. Advisors support one another in their careers and their businesses while advocating for important causes.



“By supporting me as my true and authentic self, Raymond James ensures my success as a financial advisor.”

THOMAS J. HAKE, M.FIN.
Investment Management Consultant, Branch Manager, RJFS
Hake Investment Group



“Veterans have support to build a career as a financial advisor with the mentality we had during our military careers: one goal – to serve!”

PATRICK SCANLAN
Financial Advisor
Alex. Brown, a Division of Raymond James

CONNECT AND GROW

SYMPOSIUMS

Each network hosts an annual symposium for its advisors – an opportunity to connect and grow. Held near the firm’s international headquarters in St. Petersburg, Florida, the symposiums are designed around a central theme of business development. The agendas are jam-packed: seminars, workshops and panel discussions feature firm leaders, industry experts and successful advisors. Dynamic keynote speakers make each symposium memorable and inspiring. The symposiums make it possible for advisors to celebrate their successes, identify their challenges and improve their practices.

Women’s Symposium – September // **BFAN Symposium** – February
Business of Pride Symposium – June

ASPIRE MAGAZINE

A career-focused publication from the Women Financial Advisors Network, Aspire showcases the accomplishments of women in financial services, providing insights and inspiration for anyone with or considering a career in financial services.



NEWSLETTERS

Network newsletters publish regularly, shining a spotlight on network advisors, firm leaders and allies, network happenings, upcoming events and firm resources. In addition, FAN Mail delivers useful information to advisors’ email inboxes every month.



“Our commitment is to cultivate an environment where advisors feel welcomed, respected and included at every stage of their career. Our goal is to support and empower them to make a difference for their clients and their communities.”

RENÉE BAKER, DBA, RCC™
 Head, PCG Advisor Inclusion Networks

Visit **RJAdvisorInclusion.com** to learn more.

Join the conversation online with
#RJAdvisorInclusion

RAYMOND JAMES®

INTERNATIONAL HEADQUARTERS: THE RAYMOND JAMES FINANCIAL CENTER
880 CARILLON PARKWAY // ST. PETERSBURG, FL 33716 // 800.248.8863
RJADVISORINCLUSION.COM

CFP Board owns the CFP® marks in the United States.
© 2022 Raymond James & Associates, Inc., member New York Stock Exchange/SIPC.
© 2022 Raymond James Financial Services, Inc., member FINRA/SIPC.
22-AdvisorInclusion-0439 JPR 9/22